FINANCIAL STATEMENTS

Year Ended

December 31, 2018

Financial Statements

December 31, 2018

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INDEPENDENT AUDITOR'S REPORT

To The Board of Directors
Pueblo Unido Community Development Corporation
La Quinta, CA

Report on the Financial Statements

We have audited the accompanying financial statements of Pueblo Unido Community Development Corporation (a nonprofit organization), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pueblo Unido Community Development Corporation, as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards* we have also issued our report dated June 20, 2019, on our consideration of Pueblo Unido Community Development Corporation, internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Pueblo Unido Community Development Corporation, internal control over financial reporting and compliance.

Report on Summarized Comparative Information

We have previously audited Pueblo Unido Community Development Corporation's 2017 financial statements, and we expressed an unmodified audit opinion on those financial statements in our report dated September 10, 2018. In our opinion, the summarized comparative information presented herein as of and for the ended December 31, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Palm Desert, California

June 20, 2019



Statement of Financial Position

December 31, 2018 with Comparative Totals For the Year Ended December 31, 2017

ASSETS	2018	2017
CURRENT ASSETS Cash Grants receivable (Note D) Prepaid expenses Other assets	\$ 297,835 2,679,931 2,894 213,100	\$ 118,234 3,030,870 3,228 177,208
TOTAL CURRENT ASSETS	3,193,760	3,329,540
Property and Equipment - Net (Note C)	1,018,534	1,061,459
TOTAL ASSETS	\$ 4,212,294	\$ 4,390,999
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Accounts payable Line of credit Other liabilities (Note E) Current portion long term debt (Note F)	139,823 45,000 29,231 18,326	36,817 50,000 27,401 17,785
TOTAL CURRENT LIABILITIES	232,380	132,003
Long-Term Debt (Note F)	643,976	662,301
TOTAL LIABILITIES	876,356	794,304
COMMITMENTS AND CONTINGENCIES		
NET ASSETS Without donor restrictions With donor restrictions	902,093 2,433,845	582,323 3,014,372
TOTAL NET ASSETS	3,335,938	3,596,695
TOTAL LIABILITIES AND NET ASSETS	\$ 4,212,294	\$ 4,390,999

Statement of Activities

Year Ended December 31, 2018 with Comparative Totals For the Year Ended December 31, 2017

UNRESTRICTED NET ASSETS	 2018	 2017
Income		
Rental income	\$ 338,838	\$ 351,098
Grants	437,811	279,907
Management fees	36,000	36,000
Interest income	1,286	2,046
Other income	 16,389	 37,248
	 830,324	 706,299
Net assets released from restrictions		
satisfacion of program restrictions	 711,723	 393,866
Total Income and Other Support Without Donor Restrictions	 1,542,047	 1,100,165
Expenses		
Salaries	356,465	287,888
Fringe benefits	95,162	93,183
Maintenance and operating	288,496	250,277
Utilities	140,886	155,473
Professional fees	121,792	97,118
Supplies Travel	3,040	3,055
Office expense	19,678 8,186	13,271 467
Management fees	36,000	36,000
Taxes & insurance	35,301	24,770
Licenses & permits	2,925	24,494
Accounting fees	14,029	16,197
Rent	17,450	17,947
Community engagement	3,333	-
Depreciation	44,764	44,804
Other	10,540	42,766
Interest expense	 24,230	 21,474
Total expenses	1,222,277	 1,129,184
INCREASE/(DECREASE) IN NET ASSETS WITHOUT DONOR		
RESTRICTIONS	319,770	(29,019)
	2.2,	(==,==,=)
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS		
Federal, state and local grants	134,777	294,194
Loss on prior year grant	(3,581)	-
Net assets released from restrictions	 (711,723)	 (393,866)
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS	(580,527)	(99,672)
CHANGE IN NET ASSETS	(260,757)	(128,691)
NET ASSETS AT BEGINNING OF YEAR AS RESTATED (NOTE H)	 3,596,695	 3,725,386
NET ASSETS AT END OF YEAR	\$ 3,335,938	\$ 3,596,695

Statement of Cash Flows

Year Ended December 31, 2018 with Comparative Totals For the Year Ended December 31, 2017

CASH FLOWS FROM OPERATING ACTIVITIES	2018	2017
Increase/(Decrease) in net assets	\$ (260,757)	\$ (128,690)
Adjustments to reconcile increase in net assets to net cash		
(used in) operating activities Depreciation	44,764	44,804
(INCREASE)/DECREASE IN OPERATING ASSETS	44,704	44,004
Grants receivable	350,939	(9,498)
Prepaid expense	334	4,592
Other assets	(35,892)	(31,676)
INCREASE/(DECREASE) IN OPERATING LIABILITIES		
Accounts payable	98,006	(870)
Other liabilities	1,830	18,353
NET CASH PROVIDED BY OPERATING ACTIVITIES	199,224	(102,985)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Property and Equipment	(1,839)	(1,318)
NET CASH PROVIDED BY INVESTING ACTIVITIES	(1,839)	(1,318)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from long-term borrowings	_	_
Payment on long-term debt	(17,784)	50,000
Issuance of long-term borrowings	-	-
NET CASH PROVIDED BY FINANCING ACTIVITIES	(17,784)	50,000
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	179,601	(54,303)
BEGINNING CASH AND CASH EQUIVALENTS	118,234	172,537
ENDING CASH AND CASH EQUIVALENTS	\$ 297,835	\$ 118,234
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Interest paid	\$ 24,230	\$ 21,473

Statement of Functional Expenses

Year Ended December 31, 2018 with Comparative Totals For the Year Ended December 31, 2017

	Canaral 9	Drogram		2018 Total	2017
	General & Administration	Program Services	Fundraising	Total Expenses	Total Expenses
Salaries	\$ 118,840	\$ 237,625	\$ -	\$ 356,465	\$ 287,888
Fringe Benefits	23,057	72,105	-	95,162	93,183
ű	 				
Total Salaries &					
Fringe Benefits	141,897	309,730	-	451,627	381,071
Maintenance and operating	25,730	262,766	_	288,496	250,277
Utilities	3,236	137,650	_	140,886	155,473
Professional Fees	-	121,792	-	121,792	97,118
Supplies	2,924	116	-	3,040	3,055
Travel	15,153	4,525	-	19,678	13,271
Office Expense	7,062	169	955	8,186	467
Management Fees	-	36,000	-	36,000	36,000
Taxes & Insurance	5,804	29,497	-	35,301	24,770
License & Permits	2,925	-	-	2,925	24,494
Accounting Fees	8,529	5,500	-	14,029	16,197
Rent	14,500	2,950	-	17,450	17,947
Community Engagement	36	3,297	-	3,333	-
Depreciation	11,885	32,879	-	44,764	44,804
Other	3,675	339	6,526	10,540	42,766
Interest Exepnse	4,071	20,159		24,230	21,474
Total Expenses	\$ 247,427	\$ 967,369	\$ 7,481	\$ 1,222,277	\$ 1,129,184



Notes to Financial Statements

December 31, 2018

NOTE A. NATURE OF ACTIVITIES

The Pueblo Undio Community Development Corporation (the Organization), a Non-Profit Organization, was incorporated in 2008 for the purpose of addressing the needs and problems of distressed rural communities through a strategic plan which objective is to utilize existing resources and create new opportunities with the collaboration of community members, community-faith base organizations, public entities and elected officials to achieve social change in the areas of community-economic development, affordable housing and infrastructure. Currently, the Organization owns and operates a 100 unit Mobile Home Park (San Antonio Del Desierto) in the City of Mecca, California.

NOTE B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The Organization is required to report information regarding its financial position and activities according to two classes of net assets; net assets without donor restrictions and net assets with donor restrictions.

Contributions

Contributions from granting agencies received are recorded as net assets with or without donor restrictions, depending on the existence or nature of any grantor restrictions.

Support that is restricted by the grantor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other grantor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from donor restrictions.

Notes to Financial Statements

December 31, 2018

NOTE B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Cash and Cash Equivalents

For purpose of the statement of cash flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Fair Value of Financial Instruments

The following methods and assumptions were used by the Organization in estimating the fair values of its financial instruments:

Cash and cash equivalents: The carrying amount reported in the balance sheet for cash and cash equivalents approximates its fair value.

Accounts payable and accrued expenses: The carrying amount reported in the balance sheet for accounts payable and accrued expenses approximates its fair value.

Long-term debt: The fair value of the Agency's long-term debt approximated by the exit cost.

Accounts Receivable

Accounts receivable are stated at the amount the Organization expects to collect from outstanding balances. The Organization provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after the Organization has used reasonable collection efforts are written up through a charge to the valuation allowance and a credit to accounts receivable.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that effect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

Notes to Financial Statements

December 31, 2018

NOTE B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Property and Equipment

Expenditures for property and equipment are stated at cost. Acquisitions of assets in excess of \$1,000 are capitalized and depreciated using the straight-line method over the estimated useful lives of the assets. The principal estimated useful lives used in computing the depreciated provisions are as follows:

Building and Improvements	40 years
Furniture and Equipment	5 years
Land Improvements	20 years

Rental Revenue Recognition

It is the policy of the Organization to recognize revenues from rents when they are billed to the tenants.

Income Tax Status

The Organization is exempt from income taxes under section 501 (c) (3) of the Internal Revenue Code and Section 23701(d) of the State of California Revenue and Taxation Code. Accordingly, no provision is made for income taxes. The Organization's Forms 990, *Return of Organizations Exempt From Income Tax*, for the years ending 2016, 2017 and 2018 are subject to examination by the IRS, generally for three years after they were filed.

NOTE C. PROPERTY AND EQUIPMENT

The following is a summary of property and equipment at cost less accumulated depreciation:

Land Building and Improvement	\$ 570,538 505,690
Furniture and Equipment	139,859
Construction in Progress	6,836 \$ 1,222,923
Less: Accumulated Depreciation	204,389
Total	<u>\$ 1,018,534</u>

Notes to Financial Statements

December 31, 2018

NOTE D. GRANTS RECEIVABLE

The grants receivable balance of \$2,679,931 is comprised of the following:

California State Water Resources Control Board	\$ 432,571
California State Water Resources Control Board	1,975,231
California Endowment	50,000
California Endowment	60,000
Rural Community Assistance Corporation	6,818
Rural Community Assistance Corporation	50,311
Rural Community Assistance Corporation	5,000
Rural Community Assistance Corporation	100,000

\$ 2,679,931

NOTE E. OTHER LIABILITIES

Other liabilities at December 31, 2018, were comprised of:

Sick & Vacation Payable	\$ 12,890
403b Contributions Payable	1,544
Payroll Liabilities	14,797
	\$ 29,231

NOTE F. LONG-TERM DEBT

Long-term liabilities at December 31, 2018 are summarized as follows:

Loan payable with State of California Department of Housing and Community Development dated May 13, 2013. Note bears interest at 3% payable by July 1, 2043. This loan is	
secured by a deed of trust.	\$ 662,302
Total Long Term Debt	662,302
Less: Current Portion	(18,326)
Total Long Term Debt	<u>\$ 643,976</u>

Notes to Financial Statements

December 31, 2018

NOTE F. LONG-TERM DEBT (continued)

Long term debt payments due on each of the next five years are:

2019	18,326
2020	18,883
2021	19,458
2022	20,049
2023	20,659
Thereafter	<u>564,927</u>
	662,302

NOTE G. <u>NET ASSETS WITH DONOR RESTRICTIONS</u>

Temporarily restricted net assets are available for the following purposes at December 31, 2018:

California Endowment	\$	50,000
California Endowment		60,000
California Wellness Foundation		20,833
California State Water Resources Control Board		432,570
California State Water Resources Control Board	1	,732,517
Rural Community Assistance Corporation		6,818
Rural Community Assistance Corporation		36,330
Rural Community Assistance Corporation		94,777
Total Net Assets with Donor Restrictions	¢ 2	133 815
Total Net Assets with Donor Restrictions	<u> </u>	,433,043

Net assets were released from donor restrictions by incurring expenses satisfying the purpose or time restrictions specified by donors as follows:

California Endowment California Wellness Foundation City of Indio California State Water Resources Control Board California State Water Resources Control Board Rural Community Assistance Corporation	\$	50,000 129,167 3,392 45,712 355,208 2,578
Rural Community Assistance Corporation Rural Community Assistance Corporation		64,197 61,669
Total Release from Donor Restrictions	<u>\$</u>	711,923

Notes to Financial Statements

December 31, 2018

NOTE H. RESTATEMENT OF BEGINNING NET ASSETS

For the year beginning January 1, 2018, the Organization restated beginning net assets as follows:

To adjust prior year grant revenues To adjust prior year net assets without donor restrictions To adjust prior year net assets with donor restrictions Decrease in net assets	\$ \$	(73,919) 6,887 (6,887) (73,919)
Net assets at beginning of the year	<u>\$3</u>	,670,614
Net assets as restated	\$3	.596,695

The effect on prior period financial statements is a decrease of grant receivables by \$73,919, decrease of assets of \$73,919, net decrease of net assets without donor restrictions of \$67,331, decrease of net assets with donor restrictions of \$6,887, and a decrease of total net assets of \$73,919.

NOTE I. CASH RISK CONCENTRATION

The Organization maintains checking and savings account for operations and reserves with local financial institutions. The Federal Deposit Insurance Corporation (FDIC) insures up to \$250,000 in cash deposits. In addition, cash in non-interest bearing deposit transaction accounts are covered 100% under The Temporary Liquidity Guarantee Program for participating institutions. As of December 31, 2018, the Organization's uninsured cash balance totaled \$0.

NOTE J. CONTINGENCIES

Program Funding

Continued program funding is contingent upon availability of funds from federal and state sources and project performance. The funds are awarded upon receipt and program applications.

Grantor Restrictions

Financial awards from private foundations and state and local government entities in the form of grants are subject to special audits. Such audits could result in claims against the Organization for disallowed costs or noncompliance with grantor restrictions. No provision can be made for any potential liabilities that may arise from such audits since no indicator of noncompliance has been noted by management.

Notes to Financial Statements

December 31, 2018

NOTE K: PRIOR YEAR SUMMARIZED INFORMATION

The financial statements include certain prior-year summarized comparative information in total but not by net assets class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2017, for which the summarized information was derived.

NOTE L. <u>RECLASSIFICATIONS</u>

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

NOTE M. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

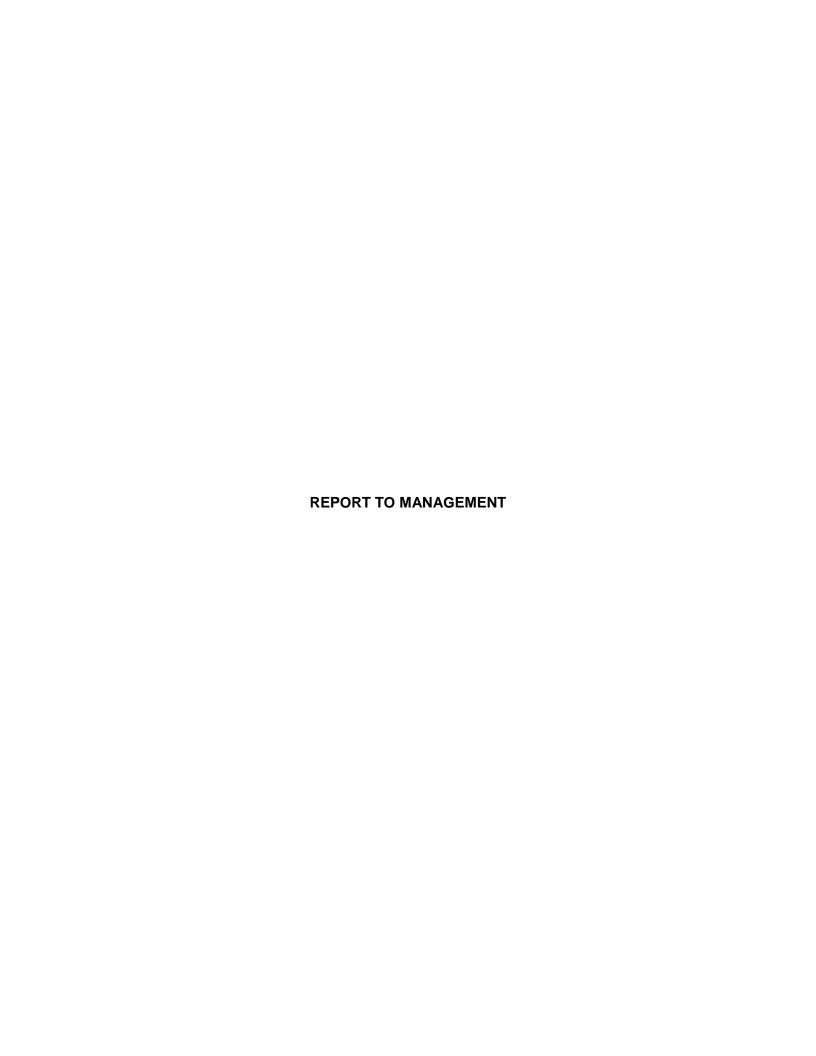
The following reflects the Pueblo Unido Community Corporation's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of board, legal, or donor imposed restrictions within one year of the statement of financial position date.

\$ 3,040,252
(4,138)
(2,165,087)
(44,016)
\$ 827,011

Pueblo Unido CDC is substantially supported by restricted contributions which requires resources to be used in a particular manner or in a future period. The majority of Pueblo Unido CDC's grants require expenditures to be incurred and billed before any funds are paid to Pueblo Unido CDC. As part of Pueblo Unido CDC's liquidity management, financial assets are structured to be available as its general expenditures, liabilities and other obligations come due. In the event of an unanticipated liquidity need, Pueblo Undio CDC has a \$50,000 revolving line of credit available through one of its funders.

NOTE N. SUBSEQUENT EVENTS

For the year ended December 31, 2018, the Organization has evaluated subsequent events for potential recognition and disclosure through June 20, 2019, the date of financial statement issuance.



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To The Board of Directors
Pueblo Undio Community Development Corporation
La Quinta, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Pueblo Unido Community Development Corporation (a nonprofit organization), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 20, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Pueblo Unido Community Development Corporation's, internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Pueblo Unido Community Development Corporation's, internal control. Accordingly, we do not express an opinion on the effectiveness of Pueblo Unido Community Development Corporation's, internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Pueblo Unido Community Development Corporation's, financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Palm Desert, California

Schedule of Findings and Questioned Costs

Year Ended December 31, 2018

There were no findings or questioned cost for fiscal year end December 31, 2018 and there were no prior year findings.